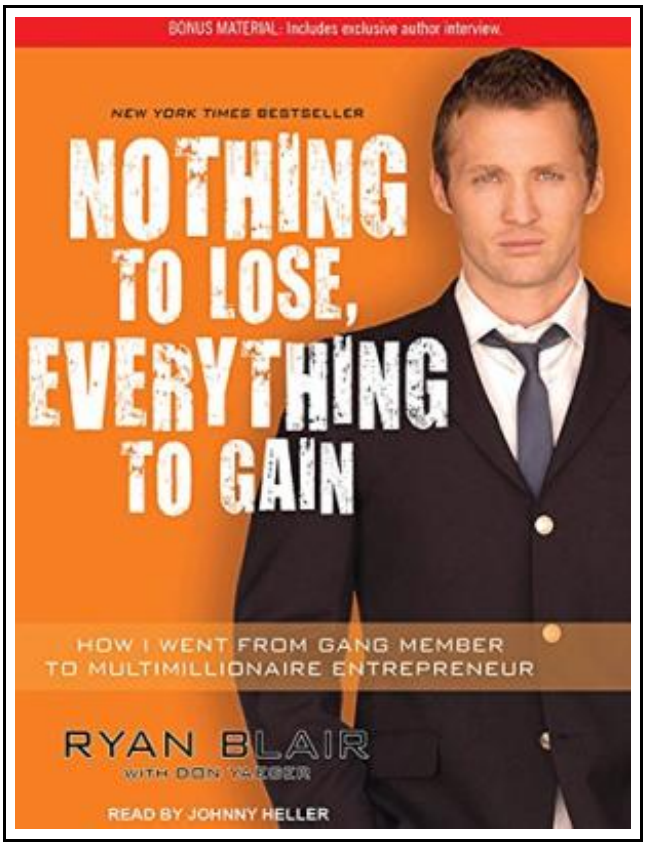
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Tantor. No binding. Book Condition: New. Audio CD. Dimensions: 6.5in. x 5.5in. x 1.1in.Ryan Blair knows about building a business from the ground up. Like many entrepreneurs he had no formal business education. But he had great survival instincts, tenacity, and, above all, a nothing to lose mindset. Blairs middle-class childhood came to an abrupt end when his abusive father succumbed to drug addiction and abandoned the family. Blair and his mother moved to a bad neighborhood, and soon he was in and out of juvenile detention, joining a gang just to survive. Then his mother fell in love with a successful entrepreneur who took Ryan under his wing. With his mentors help, Blair turned himself into a wildly successful businessman. He started his first company, 247 Tech, at the age of twenty-one, and since then has created and sold several companies for hundreds of millions of dollars. Now Blair teaches listeners how to start and grow their own profitable businesses by following his often contrarian philosophies. For instance: In juvenile detention, if you let someone take your milk the first day, hell take it every day. The same is true in business. When youre dealing with an investors money, you have to act as if God Himself wrote you the check. Most business plans arent worth the paper theyre written on. Efforts dont pay the rent. Have no sympathy for employees who talk about how hard theyre trying. Entrepreneurship is great because you can set your own hoursany seventeen hours of the day, seven days a week. But if youre doing what you love, it doesnt drain you as much as the nine-to-five death cycle. This is an inspirational guide for people who are willing to put in the hard work, time, and dedication needed to see their vision...

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